



For more information about ICN,  
call your local consultant on 1300 961 139  
or go to [www.icn.org.au](http://www.icn.org.au)

All the right  
connections for  
local industry



To list a project or register your business visit [www.icn.org.au](http://www.icn.org.au) for more info

## Industry Capability Network (ICN) is a business network that introduces Australian and New Zealand companies to projects large and small.

In essence, we offer a new business source for suppliers and a sophisticated search service for project managers. ICN could well be described as the innovative industry matchmaker.

Our role is to find the suppliers and service providers who are best equipped to meet the requirements of hundreds of projects across Australia and New Zealand.

Every day we work with local suppliers and project managers to help save valuable time and money in the procurement process. We also help to secure billions of dollars in contracts and jobs that may otherwise have gone overseas.

If you're a major project developer, we can put you in contact with the best suppliers. If you're a supplier, we can connect you with the best projects planned or already underway across Australia and New Zealand - and around the world.

**What's more, ICN's service is easy-to-use and is usually available at little to no cost.**



### Open up opportunities with ICN Gateway.

ICN Gateway sits at the heart of our service. This powerful online tool contains around \$247 billion worth of projects and more than 60,000 suppliers. It allows suppliers to browse and register their interest in new business and it helps project managers to manage the supplier registration process.

### How we work with suppliers and service providers.

Every day we receive enquiries from purchasers and project managers looking for local suppliers and service providers. By registering your business with ICN, you make sure that your details are available when there is demand for your product or service.

### How we work with buyers and project managers.

Because ICN has an unmatched knowledge of local industry capabilities, we can quickly identify competitive Australian and New Zealand suppliers to meet your requirements, saving you valuable time and money. With over 28 years experience, more than 100 technical experts and search technology like ICN Gateway, we make certain you'll never miss an opportunity to make the right connection.

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